

# Vinacafé Bien Hoa Joint Stock Company

Quarterly Financial Statements for the period ended 30 June 2025

## Vinacafé Bien Hoa Joint Stock Company Corporate Information

**Enterprise Registration** Certificate No.

3600261626

29 December 2004

The Company's Enterprise Registration Certificate has been amended several times, the most recent of which is dated 20 October 2023. The Enterprise Registration Certificate and its amendments were issued by the Planning and Investment Department of Dong Nai Province.

**Board of Directors** 

Mr Pham Hong Son Ms Nguyen Hoang Yen Mr Huynh Cong Hoan Ms Ho Thuy Hanh Chairman Member Member Member

**Audit Committees** 

Ms Ho Thuy Hanh Mr Huynh Cong Hoan Chairwoman Member

**Board of Management** 

Mr Nguyen Tan Ky

Chief Executive Officer

**Registered Office** 

Bien Hoa Industrial Zone 1

Tran Bien Ward Dong Nai Province

Vietnam

## Vinacafé Bien Hoa Joint Stock Company Balance sheet as at 30 June 2025

Form B 01a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2025 VND	1/1/2025 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		1,279,460,019,824	842,528,899,612
Cash and cash equivalents	110	5	68,981,394,136	105,991,360,485
Cash	111		9,481,394,136	7,691,360,485
Cash equivalents	112		59,500,000,000	98,300,000,000
Short-term financial investments	120		400,000,000	400,000,000
Held-to-maturity investments	123	6	400,000,000	400,000,000
Accounts receivable – short-term	130		654,464,189,710	457,491,927,351
Accounts receivable from customers	131		425,974,737,701	456,778,177,968
Prepayments to suppliers	132		10,257,009,684	451,050,000
Other short-term receivables	136	7(a)	218,232,442,325	262,699,383
Inventories	140	8	552,850,076,497	277,313,308,529
Inventories	141		552,926,353,179	280,927,425,905
Allowance for inventories	149		(76,276,682)	(3,614,117,376)
Other current assets	150		<b>2,764,359,481</b> 2,507,287,496	<b>1,332,303,247</b> 1,213,088,001
Short-term prepaid expenses Taxes and other receivables from State	151		2,307,207,490	1,213,000,001
Taxes and other receivables from State Treasury	153		257,071,985	119,215,246

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## Vinacafé Bien Hoa Joint Stock Company Balance sheet as at 30 June 2025 (continued)

Form B 01a – DN
(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2025 VND	1/1/2025 VND
Long-term assets (200 = 210 + 220 + 240 + 260)	200		1,452,643,733,648	1,645,959,160,230
Accounts receivable – long-term	210		1,232,472,506,849	1,403,259,232,877
Other long-term receivables	216	7(b)	1,232,472,506,849	1,403,259,232,877
Fixed assets	220		196,193,541,647	216,982,059,669
Tangible fixed assets	221	9	196,193,541,647	216,982,059,669
Cost	222		1,015,596,309,830	1,014,860,711,980
Accumulated depreciation	223		(819, 402, 768, 183)	(797,878,652,311)
Intangible fixed assets	227			-
Cost	228		1,880,358,879	1,880,358,879
Accumulated amortisation	229		(1,880,358,879)	(1,880,358,879)
Long-term work in progress	240		4,307,040,898	3,324,400,552
Construction in progress	242	10	4,307,040,898	3,324,400,552
Other long-term assets	260		19,670,644,254	22,393,467,132
Long-term prepaid expenses	261	11	14,473,476,942	16,310,464,993
Deferred tax assets	262		5,197,167,312	6,083,002,139
TOTAL ASSETS $(270 = 100 + 200)$	270	-	2,732,103,753,472	2,488,488,059,842

## Vinacafé Bien Hoa Joint Stock Company Balance sheet as at 30 June 2025 (continued)

Form B 01a – DN
(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2025 VND	1/1/2025 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		588,187,450,010	593,744,351,247
Current liabilities	310		583,910,471,210	589,413,006,947
Accounts payable to suppliers	311	12	252,036,775,671	239,282,308,863
Advances from customers	312		732,787,127	12,917,953,653
Taxes payable to State Treasury	313	13	90,029,601,324	70,000,508,928
Payables to employees	314		3,803,950,263	-
Accrued expenses	315	14	29,974,752,033	36,716,957,089
Other short-term payables	319	15(a)	2,587,924,501	2,595,670,061
Short-term borrowings	320	16	183,712,782,833	206,867,710,895
Bonus and welfare funds	322		21,031,897,458	21,031,897,458
Long-term liabilities	330		4,276,978,800	4,331,344,300
Other long-term payables	337	15(b)	289,450,000	289,450,000
Long-term provisions	342		3,987,528,800	4,041,894,300
EQUITY $(400 = 410)$	400		2,143,916,303,462	1,894,743,708,595
Owners' equity	410	17	2,143,916,303,462	1,894,743,708,595
Share capital	411	18	265,791,350,000	265,791,350,000
Share premium	412	18	29,974,241,968	29,974,241,968
Investment and development fund	418		213,510,848,947	213,510,848,947
Undistributed profits after tax	421		1,634,639,862,547	1,385,467,267,680
<ul> <li>Undistributed profits after tax brought forward</li> </ul>	421a		1,385,467,267,680	939,029,953,020
<ul> <li>Undistributed profit after tax for the current period/prior period</li> </ul>	421b		249,172,594,867	446,437,314,660
<b>TOTAL RESOURCES (440 = 300 + 400)</b>	440	-	2,732,103,753,472	2,488,488,059,842

18 July 2025

Prepared by:

Approved by:

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Ly Nhat Duy General Accountant Phan Thi Thuy Hoan Chief Accountant

General Director

## Vinacafé Bien Hoa Joint Stock Company Statement of income for the period ended 30 June 2025

Form B 02a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Quarter	Quarter II		date
	Code	Note	From 1/4/2025 to 30/6/2025 VND	From 1/4/2024 to 30/6/2024 VND	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
Revenue from sale of goods and provision of services	01	20	639,236,379,882	584,607,052,053	1,313,817,924,885	1,071,687,945,607
Revenue deductions	02	20	3,290,115,600	6,200,394,292	4,924,777,277	9,669,609,858
Net revenue (10 = 01 - 02)	10	20	635,946,264,282	578,406,657,761	1,308,893,147,608	1,062,018,335,749
Cost of sales and services provided	11	21	501,644,904,112	472,098,077,013	1,030,990,406,249	863,790,554,662
Gross profit (20 = 10 - 11)	20		134,301,360,170	106,308,580,748	277,902,741,359	198,227,781,087
Financial income	21	22	25,827,218,643	24,924,155,839	50,655,638,870	52,555,185,430
Financial expenses	22	23	2,576,835,438	1,290,069,930	5,039,042,970	2,585,042,864
In which: Interest expense	23		2,319,571,079	1,128,348,811	4,695,379,251	2,268,088,257
Selling expenses	25	24	614,232,396	1,159,211,010	1,368,827,529	2,594,147,003
General and administration expenses	26	25	5,170,431,220	6,309,961,915	10,266,016,076	11,618,940,338
Net operating profit {30 = 20 + (21 - 22) - (25 + 26)}	30	_	151,767,079,759	122,473,493,732	311,884,493,654	233,984,836,312
Other income	31	_	-	9,824,990	-	41,824,992
Other expenses	32	_	335,000,001	-	335,000,071	742,071
Results of other activities $(40 = 31 - 32)$	40		(335,000,001)	9,824,990	(335,000,071)	41,082,921
Accounting profit before tax (50 = 30 + 40) (carried forward to next page)	50	-	151,432,079,758	122,483,318,722	311,549,493,583	234,025,919,233

The accompanying notes are an integral part of these financial statements

## Vinacafé Bien Hoa Joint Stock Company Statement of income for the period ended 30 June 2025 (continued)

Form B 02a – DN
(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Quarter II		Period to	date
	Code	Note	From 1/4/2025	From 1/4/2024	From 1/1/2025	From 1/1/2024
			to 30/6/2025	to 30/6/2024	to 30/6/2025	to 30/6/2024
			VND	VND	VND	VND
Accounting profit before tax (brought forward from previous page)	50		151,432,079,758	122,483,318,722	311,549,493,583	234,025,919,233
Income tax expense – current	51		29,725,355,680	23,108,949,569	61,491,063,889	46,161,920,736
Income tax expense – deferred	52		628,060,272	1,416,717,252	885,834,827	1,190,742,467
Net profit after tax $(60 = 50 - 51 - 52)$	60		121,078,663,806	97,957,651,901	249,172,594,867	186,673,256,030
Earnings per share						
Basic earnings per share	70	26	4,555	3,686	9,375	7,023

18 July 2025

Prepared by:

Ly Nhat Duy General Accountant Phan Thi Thuy Hoa
Chief Accountant

Nguyen Tan Ky General Director



Approved by:

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## Vinacafé Bien Hoa Joint Stock Company Statement of cash flows for the period ended 30 June 2025 (Indirect method)

Form B 03a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
CASH FLOWS FROM OPERATING ACTIVIT	TES		
Accounting profit before tax Adjustments for	01	311,549,493,583	234,025,919,233
Depreciation and amortisation	02	21,524,115,872	23,562,138,582
Allowances and provisions	03	3,843,457,380	244,713,353
Exchange losses/(gains) arising from revaluation	1		
of monetary items denominated in foreign currencies	04	20,675,165	(104,208,696)
Profit from investing activities	05	(49,427,521,686)	(50,885,451,211)
Interest expense	06	4,695,379,251	2,268,088,257
Operating profit before changes in working capital	08	292,205,599,565	209,111,199,518
Change in receivables and other assets	09	30,663,102,676	140,173,620,454
Change in inventories	10	(279,434,590,848)	(76,055,004,762)
Change in payables and other liabilities	11	12,468,601,828	(68,808,653,036)
Change in prepaid expenses	12	542,788,556	555,703,317
Change in trading securities	13	=	193,919,939,955
	_	56,445,501,777	398,896,805,446
Interest paid	14	(5,092,019,766)	(2,606,318,768)
Corporate income tax paid	15	(55,975,418,297)	(60,872,973,217)
Net cash flows from operating activities	20	(4,621,936,286)	335,417,513,461

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	Code	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
CASH FLOWS FROM INVESTING ACTIVIT	TIES		
Payments for additions to fixed assets Proceeds from disposals of fixed assets Payments for granting loans Placement of term deposits to banks and payment for other investments	21 22 23	(11,401,549,125)	(1,390,392,600) 30,000,000 (200,000,000,000)
	23	-	(1,166,400,000,000)
Receipts from collecting loans	24	-	200,000,000,000
Collection of term deposits to banks and other investments	24	-	820,000,000,000
Receipts of interests from banks, loans and trading securities	27	2,168,818,672	42,775,401,626
Net cash flows from investing activities		(9,232,730,453)	(304,984,990,974)
CASH FLOWS FROM FINANCING ACTIVITY	ΓIES		
Proceeds from bank borrowings	33	312,521,800,049	302,986,279,671
Payments to settle loan principals to banks	34	(335,676,728,111)	(235,175,053,709)
Payments of dividends	36	-	(326,700,000)
Net cash flows from financing activities	40	(23,154,928,062)	67,484,525,962
Net cash flows during the period $(50 = 20 + 30 + 40)$	50	(37,009,594,801)	97,917,048,449
Cash and cash equivalents at the beginning of the period	60	105,991,360,485	277,098,311,191
Effect of exchange rate fluctuations	61	(371,548)	20,685,925
Cash and cash equivalents at the end of the period $(70 = 50 + 60 + 61)$	70	68,981,394,136	375,036,045,565

18 July 2025

Prepared by:

Approved by:

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CÔNG TY CỔ PHẨN

BIÊNHOA

Ly Nhat Duy General Accountant Phan Thi Thuy Hoa

Chief Accountant

Nguyen Tan Ky General Director

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with these accompanying financial statements.

## 1. Reporting entity

#### (a) Ownership structure

Vinacafé Bien Hoa Joint Stock Company ("the Company") is a joint stock company incorporated in Vietnam.

#### (b) Principal activities

The principal activities of the Company are to manufacture and sell various kinds of coffees, instant cereals and non-alcoholic drinks in the domestic and oversea markets.

#### (c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

#### (d) Company structure

As at 30 June 2025, the Company had 225 employees (1/1/2025: 230 employees).

## 2. Basis of preparation

#### (a) Statement of compliance

These financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

#### (b) Basis of measurement

These financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

#### (c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December. These financial statements are prepared for the period ended 30 June 2025.

#### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND") which is also the currency used for these financial statements presentation purposes.

#### (e) Corresponding figures

The corresponding figures as at 1 January 2025 were brought forward from the audited figures as at 31 December 2024.

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## 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

#### (a) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the average of the account transfer buying rates and selling rates at the end of the accounting period quoted by the commercial bank where the Company most frequently conduct transactions.

All foreign exchange differences are recorded in the statement of income.

#### (b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### (c) Held-to-maturity investments

Held-to-maturity investments are those that the Board of Management of the Company has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks. These investments are stated at costs less allowance for doubtful debts.

#### (d) Accounts receivable from customers and other receivables

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

#### (e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and the estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

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#### (f) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

## (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

buildings and structures	5-25 years
office equipment	3-7 years
machinery and equipment	3-20 years
motor vehicles	5-10 years

## (g) Intangible fixed assets

#### (i) Software

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over 3 years.

#### (ii) Brand name

Cost of acquiring a brand name is capitalised and treated as an intangible fixed asset and is amortised on a straight-line basis over 8 years.

#### (h) Construction in progress

Construction in progress represents the costs of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

#### (i) Long-term prepaid expenses

#### (i) Infrastructure usage fees

Infrastructure usage fees are prepaid expenses incurred in connection with securing the use of infrastructure in the industrial park. These costs are amortised on a straight-line basis over the remaining term of the contract for using the infrastructure of 43 years.

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### (ii) Tools and supplies

Tools and supplies also include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of those assets is amortised on a straight-line basis over a period ranging from 2 years to 3 years.

#### (j) Accounts payable to suppliers and other payables

Accounts payable to suppliers and other payables are stated at their costs.

#### (k) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

#### (1) Share capital and share premium

Ordinary shares are classified as equity. Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The excess of proceeds from issuance of shares over the par value of shares issued is recorded as share premium.

#### (m) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the end of the accounting period.



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A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (n) Revenue

## (i) Sale of goods

Revenue from sale of goods is recognised in the statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue from sale of goods is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

#### (ii) Rental income

Rental income from leased property is recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

## (iii) Provision of services

Revenue from provision of services is recognised in the statement of income in proportion to the stage of completion of the transaction. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

#### (o) Financial income and financial expenses

#### (i) Financial income

Financial income mainly comprises interest income from deposits at banks, interest income from loans receivable, other investing activities and foreign exchange gains.

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

#### (ii) Financial expenses

Financial expenses mainly comprise interest expense on borrowings from banks and foreign exchange losses.

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

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#### (p) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense, over the term of the lease.

#### (q) Earnings per share

The Company presents basic and diluted earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders of the Company and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

The profit or loss attributable to the ordinary shareholders of Company is determined after deducting any amounts appropriated to bonus and welfare funds for the period.

#### (r) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format and secondary format for segment reporting are based on business segments and geographical segments, respectively.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items mainly comprise cash and cash equivalents and related income, investments and related income and expenses, loans and borrowings and related expenses, the Company's headquarters' corporate assets, selling expenses, general and administration expenses, income tax assets and liabilities and expenses, and items that are attributable to more than one segment and cannot reasonably be allocated to a segment.

#### (s) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

Related companies refer to the parent company, the ultimate parent company and their subsidiaries and associates.

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## 4. Segment reporting

#### (a) Reporting in the following main business segment:

- · Coffee and non-alcoholic drinks; and
- Others: include cereals, other items and services.

	Coffee and non-al	coholic drinks	Oth	ers	Total		
	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND	
Total segment net revenue Segment cost of sales and services	1,133,358,604,561 (931,134,772,290)	892,049,033,390 (759,711,915,527)	175,534,543,047 (99,855,633,959)	169,969,302,359 (104,078,639,135)	1,308,893,147,608 (1,030,990,406,249)	1,062,018,335,749 (863,790,554,662)	
Segment gross profit	202,223,832,271	132,337,117,863	75,678,909,088	65,890,663,224	277,902,741,359	198,227,781,087	
Unallocated selling expenses					(1,368,827,529)	(2,594,147,003)	
Unallocated general and administration expenses					(10,266,016,076)	(11,618,940,338)	
Financial income					50,655,638,870	52,555,185,430	
Financial expenses				_	(5,039,042,970)	(2,585,042,864)	
Net operating profit					311,884,493,654	233,984,836,312	
Results of other activities					(335,000,071)	41,082,921	
Income tax expense				_	(62,376,898,716)	(47,352,663,203)	
Net profit after tax				_	249,172,594,867	186,673,256,030	

Assets and liabilities cannot be segregated to different segments on a reasonable basis.

## (b) Reporting in the following geographical segment:

The Company mainly operated in one geographical segment which is in Vietnam.



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# 5. Cash and cash equivalents

	30/6/2025 VND	1/1/2025 VND
Cash on hand	0.491.204.126	1,559,642
Cash at banks Cash equivalents	9,481,394,136 59,500,000,000	7,689,800,843 98,300,000,000
	68,981,394,136	105,991,360,485

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

# 6. Held-to-maturity investments

	30/6/2025 VND	1/1/2025 VND
Term deposits at banks	400,000,000	400,000,000

Held-to-maturity investments represented term deposits at banks with remaining terms to maturity of twelve months or less from the end of the accounting period.

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#### 7. Other receivables

#### (a) Other short-term receivables

Short-term deposits for investing activities (*)	<b>30/6/2025</b> <b>VND</b> 204,000,000,000	1/1/2025 VND
Accrued interest receivables from deposits at banks and other investments (*)	14,139,813,425	139,384,383
Short-term deposits for operating activities Others	92,628,900	84,315,000 39,000,000
	218,232,442,325	262,699,383

## (b) Other long-term receivables

	30/6/2025 VND	1/1/2025 VND
Long-term deposits for investing activities (*) Accrued interest receivable from other investments (*) Long-term deposits	1,189,000,000,000 43,397,506,849 75,000,000	1,393,000,000,000 10,139,232,877 120,000,000
	1,232,472,506,849	1,403,259,232,877

(\*) These balances represented the amounts deposited to third parties under investment cooperation contracts. According to these contracts, these third parties committed to pay the Company a minimum rate of return as agreed in the investment cooperation contracts.



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#### 8. Inventories

	30/6/2025		1/1/20	)25
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	42,932,942,856	-	2,178,846,194	-
Raw materials	408,831,429,063	(76,276,682)	180,636,977,151	(3,614,117,376)
Tools and supplies	8,053,929,364	=	7,596,916,392	=
Finished goods	92,783,741,852	-	80,471,347,339	-
Merchandise inventories	324,310,044	-	6,591,044	-
Goods on consignment	-	-	10,036,747,785	,
	552,926,353,179	(76,276,682)	280,927,425,905	(3,614,117,376)

Movements of the allowance for inventories during the period were as follows:

	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
Opening balance Increase in allowance during the period Allowance utilised during the period	3,614,117,376 3,897,822,880 (7,435,663,574)	2,229,659,757 565,991,853 (2,229,659,757)
Closing balance	76,276,682	565,991,853

Included in inventories of the Company as at 30 June 2025 was VND76 million (1/1/2025: VND3,614 million) of slow-moving inventories.

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## 9. Tangible fixed assets

Buildings VND	Office equipment VND	Machinery and equipment VND	Motor vehicles VND	Total VND
203,638,460,136	5,431,367,698	801,801,075,638	3,989,808,508	1,014,860,711,980
206,179,400	-:	171,918,450	-	378,097,850
-	=	357,500,000	-	357,500,000
203,844,639,536	5,431,367,698	802,330,494,088	3,989,808,508	1,015,596,309,830
119,821,983,171	5,000,224,811	669,175,245,182	3,881,199,147	797,878,652,311
3,700,578,941	198,989,028	17,586,410,767	38,137,136	21,524,115,872
123,522,562,112	5,199,213,839	686,761,655,949	3,919,336,283	819,402,768,183
83,816,476,965	431,142,887	132,625,830,456	108,609,361	216,982,059,669
80,322,077,424	232,153,859	115,568,838,139	70,472,225	196,193,541,647
	VND  203,638,460,136 206,179,400  203,844,639,536  119,821,983,171 3,700,578,941  123,522,562,112  83,816,476,965	VND  203,638,460,136 206,179,400 - 203,844,639,536  5,431,367,698  203,844,639,536  5,431,367,698  119,821,983,171 3,700,578,941  5,000,224,811 198,989,028  123,522,562,112  5,199,213,839  83,816,476,965  431,142,887	VND  VND  VND  VND  VND  VND  VND  VND	VND         VND         VND           203,638,460,136         5,431,367,698         801,801,075,638         3,989,808,508           206,179,400         -         171,918,450         -           -         -         357,500,000         -           203,844,639,536         5,431,367,698         802,330,494,088         3,989,808,508           119,821,983,171         5,000,224,811         669,175,245,182         3,881,199,147           3,700,578,941         198,989,028         17,586,410,767         38,137,136           123,522,562,112         5,199,213,839         686,761,655,949         3,919,336,283           83,816,476,965         431,142,887         132,625,830,456         108,609,361

Included in the cost of tangible fixed assets were assets costing VND391,061 million which were fully depreciated as of 30 June 2025 (1/1/2025: VND378,369 million), but are still in active use.



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# 10. Construction in progress

	From 1/1/2025 to 30/6/2025 VND
Opening balance Additions during the period	3,324,400,552 1,340,140,346
Transfer to tangible fixed assets	(357,500,000)
Closing balance	4,307,040,898

## 11. Long-term prepaid expenses

	Infrastructure usage fees VND	Tools and supplies VND	Total VND
Opening balance Additions during the period	12,083,641,229	4,226,823,764 340,287,768	16,310,464,993 340,287,768
Write off Amortisation for the period	(201,394,020)	(43,444,445) (1,932,437,354)	(43,444,445) (2,133,831,374)
Closing balance	11,882,247,209	2,591,229,733	14,473,476,942

# 12. Accounts payable to suppliers

	30/6/2025 Amount within Cost payment capacity VND VND		1/1/2 Cost VND	O25 Amount within payment capacity VND
Short-term	252,036,775,671	252,036,775,671	239,282,308,863	239,282,308,863
	252,036,775,671	252,036,775,671	239,282,308,863	239,282,308,863

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13.	Taxes payable to State Treasury		
13.	Tunes payable to State Heastly	30/6/2025 VND	1/1/2025 VND
	Corporate income tax Value added tax Personal income tax	61,586,927,947 28,442,673,377	56,071,282,355 13,907,469,903 21,756,670
	_	90,029,601,324	70,000,508,928
14.	Accrued expenses		
		30/6/2025 VND	1/1/2025 VND
	Processing fee	8,680,453,153	5,832,684,889
	Bonus and 13 <sup>th</sup> month salary	4,944,904,622	10,915,096,898
	Purchases of goods payables	1,547,275,058	573,192,000
	Construction in progress	950,314,960	904,500,000
	Accrued interest expense	401,246,668	797,887,183
	Logistic expense	102,311,712	701,937,616
	Others	13,348,245,860	16,991,658,503
	_	29,974,752,033	36,716,957,089
15.	Other payables		
(a)	Other short-term payables		
		30/6/2025 VND	1/1/2025 VND
	Dividends payable	1,746,045,946	1,746,045,946
	Short-term deposits received	381,882,500	381,882,500
	Trade union fee, social, health and unemployment insurances	249,186,885	253,983,905
	Others	210,809,170	213,757,710
		2,587,924,501	2,595,670,061

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## (b) Other long-term payables

	30/6/2025 VND	1/1/2025 VND
Long-term deposits received	289,450,000	289,450,000

# 16. Short-term Borrowings

	1/1/2025 Carrying amount/ Amount within repayment capacity VND	Movements during the period  Increase Decrease VND VND		30/6/2025 Carrying amount/ Amount within repayment capacity VND
Short-term borrowings	206,867,710,895	312,521,800,049	(335,676,728,111)	183,712,782,833

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	30/6/2025 VND	1/1/2025 VND
Unsecured bank loans	VND	4.6% – 4.7%	183,712,782,833	206,867,710,895

As at 30 June 2025 and 1 January 2025, the Company does not have any overdue borrowings including principal and interest.

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## 17. Changes in owners' equity

	Share capital VND	Share premium VND	Investment and development fund (*) VND	Undistributed profits after tax VND	Total VND
Balance as at 1 January 2024 Net profit for the period	265,791,350,000	29,974,241,968	213,510,848,947	1,603,508,328,020 186,673,256,030	2,112,784,768,935 186,673,256,030
Balance as at 30 June 2024	265,791,350,000	29,974,241,968	213,510,848,947	1,790,181,584,050	2,299,458,024,965
Balance as at 1 January 2025 Net profit for the period	265,791,350,000	29,974,241,968	213,510,848,947	1,385,467,267,680 249,172,594,867	1,894,743,708,595 249,172,594,867
Balance as at 30 June 2025	265,791,350,000	29,974,241,968	213,510,848,947	1,634,639,862,547	2,143,916,303,462

<sup>(\*)</sup> Investment and development fund was appropriated from undistributed profits after tax in accordance with the resolution of Annual General Meeting of Shareholders. This fund was established for the purpose of future business expansion.

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## 18. Share capital, treasury shares and share premium

The Company's authorised and issued share capital are as follows:

	30/6/2025 Number of		1/1/2025 Number of	
	shares	VND	shares	VND
Authorised and issued share ca Ordinary shares	apital 26,579,135	265,791,350,000	26,579,135	265,791,350,000
Shares currently in circulation Ordinary shares	26,579,135	265,791,350,000	26,579,135	265,791,350,000
Share premium		29,974,241,968		29,974,241,968

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. All rights of shares bought back by the Company are suspended until those shares are reissued.

Share premium represents the excess of the proceeds on issuance of shares over their par value.

There were no movements in share capital during the period.

#### 19. Off balance sheet item

#### Foreign currencies

	30/6/2025		1/1/2025	
	Original currency	VND equivalent	Original currency	VND equivalent
USD	208,592	5,413,992,902	256,264	6,488,612,582



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## 20. Revenue from sale of goods and provision of services

Total revenue represents the gross value of goods sold and provision of services exclusive of value added tax.

Net revenue comprised of:

	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
Total revenue Less revenue deductions	1,313,817,924,885	1,071,687,945,607
<ul> <li>Sales discounts</li> </ul>	2,427,763,099	2,623,237,836
<ul> <li>Sales returns</li> </ul>	2,497,014,178	7,046,372,022
	4,924,777,277	9,669,609,858
Net revenue	1,308,893,147,608	1,062,018,335,749

# 21. Cost of sales and services provided

	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
Total cost of sales Goods sold and services provided Allowance for inventories	1,027,092,583,369 3,897,822,880	863,224,562,809 565,991,853
	1,030,990,406,249	863,790,554,662

## 22. Financial income

	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
Interest income from deposits at banks, trading securities and other investments	49,427,521,686	46,844,492,307
Foreign exchange gains	1,228,117,184	1,699,734,219
Interest income from loan provided to a third party	-	4,010,958,904
	50,655,638,870	52,555,185,430

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# 23. Financial expenses

	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
Interest expense on borrowings from banks Foreign exchange losses	4,695,379,251 343,663,719	2,268,088,257 316,954,607
	5,039,042,970	2,585,042,864

# 24. Selling expenses

	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
Logistic expenses Advertising, promotion and sale support expenses Others	804,616,964 442,919,905 121,290,660	1,236,022,430 504,614,119 853,510,454
	1,368,827,529	2,594,147,003

# 25. General and administration expenses

	From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
Staff costs Depreciation and amortisation of fixed assets Others	5,140,477,571 247,685,390 4,877,853,115	4,502,269,941 263,445,086 6,853,225,311
	10,266,016,076	11,618,940,338

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## 26. Basic earnings per share

The calculation of basic earnings per share for the period ended 30 June 2025 was based on the profit attributable to ordinary shareholders of the Company after deducting the amounts appropriated to bonus and welfare funds for the period and a weighted average number of ordinary shares during the period – currently in circulation calculated as follows:

(i)	Net profit attributable to ordinary shareholders		
		From 1/1/2025 to 30/6/2025 VND	From 1/1/2024 to 30/6/2024 VND
	Net profit attributable to ordinary shareholders	249,172,594,867	186,673,256,030
(ii)	Weighted average number of ordinary shares		
		From 1/1/2025 to 30/6/2025 Shares	From 1/1/2024 to 30/6/2024 Shares
	Weighted average number of ordinary shares during the period – currently in circulation	26,579,135	26,579,135
(iii)	Basic earnings per share		
		From 1/1/2025 to 30/6/2025 VND/share	From 1/1/2024 to 30/6/2024 VND/share
	Basic earnings per share	9,375	7,023

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## 27. Significant transactions with related parties

During the period and as at the period ended, the Company has the following significant transactions and balances with their related parties:

		Transacti	on value	Receivable/(	payable)
		From 1/1/2025	From 1/1/2024	as a	it .
		to 30/6/2025	to 30/6/2024	30/6/2025	1/1/2025
Relationship	Nature of transactions	VND	VND	VND	VND
r					
Parent of parent company					
Masan Consumer Corporation	Sales of goods and services	1,103,317,708,751	932,375,170,326	412,509,175,837	417,618,568,814
	Purchase of goods	39,607,845,628	35,258,985,262	-	-
Other related parties					
Masan Industrial One Member	Purchase of services	6,456,745,222	6,575,288,757	(6,151,618,875)	(5,340,645,834)
Company Limited	Purchase of goods	2,395,720	-	-	-
	Sale of goods	-	46,657,800	-	-
	Management fee	430,383,456	1,792,302,693	(132,702,968)	(3,036,779,544)
Vinh Hao Mineral Water Corporation	Sale of goods and services	638,294,883	609,216,345	-	-
,	Purchase of goods	13,158,790,705	9,956,240,095	(7,630,139,793)	(5,691,557,175)
	Purchases of services	11,914,385,344	14,477,359,536	(7,867,879,427)	(3,977,388,099)
Masan MB One Member	Sale of services	10,059,350,160	12,335,239,440	4,224,041,135	5,014,161,533
Company Limited	Saic of scrvices	10,037,330,100	12,555,255,440	7,227,071,133	3,011,101,333
Masan HG One Member	Sale of goods and services	16,654,012,232	17,713,095,600	8,254,834,062	11,502,833,545
Company Limited	Purchase of goods	1,620,745,728	314,095,232	6,234,634,002	11,302,033,343
	8		¥ ×		
Masan Brewery Distribution	Sale of goods	428,366,000	-	-	848,059,200
One Member Company limited	Purchase of goods	41,760,000	42,840,000	-	-
* *	-				

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		Transaction From 1/1/2025	on value From 1/1/2024	Receivable/(pa as at	ayable)
Relationship	Nature of transactions	to 30/6/2025 VND	to 30/6/2024 VND	30/6/2025 VND	1/1/2025 VND
Phuc Long Heritage Corporation	Sale of goods Purchase of goods	10,700,800	8,708,350	-	
Mobicast Joint Stock Company	Purchase of services	52,149,508	47,228,279	-	-
Techcom Securities Joint Stock Company	Sale of trading securities	-	193,919,939,955	-	-
Key management personnel	Remuneration to key management personnel (*)	297,680,488	1,638,831,731	-	-

As at 30 June 2025 and 1 January 2025, the Company has current and term deposit accounts at Vietnam Technological and Commercial Joint Stock Bank at normal trading terms.

(\*) No board fees were paid to members of the Board of Directors and Audit Committees of the Company for the periods ended 30 June 2025 and 30 June 2024.

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#### 28. Post balance sheet events

There have been no significant events occurred after the balance sheet date which would require adjustments or disclosures to be made in these financial statements.

18 July 2025

Prepared by:

Ly Nhat Duy General Accountant Approved by:

CÔNG TY CỐ PHÂN VINACAFÉ

BIÊNHÒA

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Phan Thi Thuy Hoa

Chief Accountant

Nguyen Tan Ky General Director

