

Separate Financial Statements for the six-month period ended 30 June 2020



## VinaCafé Bien Hoa Joint Stock Company Corporate Information

Enterprise Registration Certificate No.

3600261626

29 December 2004

The Company's Enterprise Registration certificate has been amended several times, the most recent of which is dated 13 July 2020. The Enterprise Registration certificate and its amendments were issued by the Planning and Investment Department of Dong Nai Province.

**Board of Directors** 

Pham Hong Son

Chairman

(from 23 June 2020)

Member

(until 23 June 2020)

Pham Quang Vu

Chairman

(until 23 June 2020)

Nguyen Hoang Yen Truong Cong Thang Huynh Cong Hoan Member Member

(from 23 June 2020)

Ho Thuy Hanh

Member

(from 23 June 2020)

Pham Dinh Toai

Member

(until 23 June 2020)

Nguyen Hai Nam

Member

(until 23 June 2020)

**Board of Management** 

Doan Quoc Hung Nguyen Thanh Tung Chief Executive Officer

Deputy Chief Executive Officer

**Registered Office** 

Bien Hoa Industrial Zone 1

An Binh Ward Bien Hoa City Dong Nai Province

Vietnam

## VinaCafé Bien Hoa Joint Stock Company Separate balance sheet as at 30 June 2020

Form B 01a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2020 VND	1/1/2020 VND
ASSETS				
Current assets $(100 = 110 + 130 + 140 + 150)$	100		1,174,892,908,875	1,635,728,210,740
Cash and cash equivalents  Cash  Cash equivalents	<b>110</b> 111 112	4	<b>36,984,596,201</b> 28,484,596,201 8,500,000,000	<b>217,859,292,317</b> 50,859,292,317 167,000,000,000
Accounts receivable – short-term Accounts receivable from customers Prepayments to suppliers Other short-term receivables	130 131 132 136	6(a)	<b>824,626,595,861</b> 154,049,591,716 185,370,526 670,391,633,619	1,213,245,660,872 1,207,936,039,891 2,281,018,986 3,028,601,995
Inventories Inventories Allowance for inventories	140 141 149	7	<b>312,445,962,840</b> 312,498,026,247 (52,063,407)	<b>203,851,048,072</b> 204,841,529,697 (990,481,625)
Other current assets Short-term prepaid expenses	<b>150</b> 151		<b>835,753,973</b> 835,753,973	<b>772,209,479</b> 772,209,479

## VinaCafé Bien Hoa Joint Stock Company Separate balance sheet as at 30 June 2020 (continued)

Form B 01a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2020 VND	1/1/2020 VND
Long-term assets (200 = 210 + 220 + 240 + 250 + 260)	200		1,234,790,690,510	636,764,742,506
Accounts receivable - long-term	210		769,648,182,186	150,851,606,845
Loans receivable – long-term	215	8	725,000,000,000	125,000,000,000
Other long-term receivables	216	6(b)	44,648,182,186	25,851,606,845
Fixed assets	220		435,025,648,166	460,780,053,457
Tangible fixed assets	221	9	434,654,515,589	460,347,065,452
Cost	222		1,007,699,452,250	1,004,453,262,618
Accumulated depreciation	223		(573,044,936,661)	(544, 106, 197, 166)
Intangible fixed assets	227	10	371,132,577	432,988,005
Cost	228		1,880,358,879	1,880,358,879
Accumulated amortisation	229		(1,509,226,302)	(1,447,370,874)
Long-term work in progress	240		7,242,300,969	1,699,576,081
Construction in progress	242	11	7,242,300,969	1,699,576,081
Long-term financial investments	250	5	-	_
Investments in subsidiaries Allowance for diminution in the	251		35,000,000,000	35,000,000,000
value of long-term financial investments	254		(35,000,000,000)	(35,000,000,000)
Other long-term assets	260		22,874,559,189	23,433,506,123
Long-term prepaid expenses	261	12	19,371,425,770	20,521,378,623
Deferred tax assets	262		3,503,133,419	2,912,127,500
TOTAL ASSETS $(270 = 100 + 200)$	270		2,409,683,599,385	2,272,492,953,246

## VinaCafé Bien Hoa Joint Stock Company Separate balance sheet as at 30 June 2020 (continued)

Form B 01a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2020 VND	1/1/2020 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		649,561,728,171	782,417,628,889
Current liabilities  Accounts payable to suppliers  Advances from customers  Taxes payable to State Treasury  Payables to employees  Accrued expenses  Other short-term payables  Short-term borrowings  Bonus and welfare funds	310 311 312 313 314 315 319 320 322	13 14 15(a) 16	644,252,920,171 172,560,836,652 1,514,699,074 109,959,743,851 3,642,759,107 30,790,510,762 5,228,703,544 299,523,769,723 21,031,897,458	777,301,551,639 295,196,793,342 1,433,428,343 82,148,445,732 27,259,470,167 4,824,875,761 345,406,640,836 21,031,897,458
Long-term liabilities Other long-term payables Provisions long-term  EQUITY (400 = 410)	330 337 342 400	15(b)	<b>5,308,808,000</b> 279,450,000 5,029,358,000 <b>1,760,121,871,214</b>	<b>5,116,077,250</b> 279,450,000 4,836,627,250 <b>1,490,075,324,357</b>
Owners' equity Share capital - Ordinary shares with voting rights Share premium	<b>410</b> 411 411a 412	17 18	<b>1,760,121,871,214</b> 265,791,350,000 265,791,350,000 29,974,241,968	<b>1,490,075,324,357 265,791,350,000 265,791,350,000 29,974,241,968</b>
Investment and development fund Undistributed profits after tax  - Undistributed profits after tax brought forward  - Undistributed profit after tax for	418 421 <i>421a</i>	10	213,510,848,947 1,250,845,430,299 980,798,883,442	29,974,241,968 213,510,848,947 980,798,883,442 310,374,832,037
the current period/prior year  TOTAL RESOURCES (440 = 300 + 400)	421b 440		270,046,546,857 2,409,683,599,385	2,272,492,953,246

Prepared by:

Nguyen Thi Ngoc Tram General Accountant Phan Thi Thuy Hoa Chief Accountant

30 July 2020

Doan Quoc Hung Chief Executive Officer

Approved by:

# VinaCafé Bien Hoa Joint Stock Company Separate statement of income for the six-month period ended 30 June 2020 (continued)

Form B 02a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Qua	rter II	Year to date	
	Code	Note	2020	2019	2020	2019
			VND	VND	VND	VND
Revenue from sales of goods and provision of services	01	20	669,322,850,130	759,710,793,918	1,151,153,366,598	1,242,669,609,935
Revenue deductions	02	20	309,455,161	366,459,470	463,541,383	835,447,524
Net revenue $(10 = 01 - 02)$	10	20	669,013,394,969	759,344,334,448	1,150,689,825,215	1,241,834,162,411
Cost of sales	11	21	469,994,421,317	548,971,183,415	810,907,429,609	886,696,712,485
Gross profit $(20 = 10 - 11)$	20		199,018,973,652	210,373,151,033	339,782,395,606	355,137,449,926
Financial income	21	22	17,782,110,355	3,810,424,598	27,925,920,789	8,527,243,759
Financial expenses	22	23	6,457,199,200	13,088,464,016	15,287,930,378	20,366,594,173
In which: Interest expense	23		3,810,322,961	4,203,013,342	7,894,573,862	11,104,792,789
Selling expenses	25		831,598,596	4,062,176,803	2,299,230,616	7,852,231,065
General and administration expenses	26		6,834,413,796	11,352,073,541	12,476,382,516	16,711,707,600
Net operating profit ${30 = 20 + (21 - 22) - (25 + 26)}$	30		202,677,872,415	185,680,861,271	337,644,772,885	318,734,160,847
Other income	31		163	50,000	163	50,004
Other expenses	32		-	36,656,093	49,800	27,266,624
Results of other activities $(40 = 31 - 32)$	40		163	(36,606,093)	(49,637)	(27,216,620)
Accounting profit before tax $(50 = 30 + 40)$ (Carried forward to next page)	50		202,677,872,578	185,644,255,178	337,644,723,248	318,706,944,227

### VinaCafé Bien Hoa Joint Stock Company

### Separate statement of income for the six-month period ended 30 June 2020 (continued)

Form B 02a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Quarter II		Year to	date
	Code	Note	2020	2019	2020	2019
			VND	VND	VND	VND
Accounting profit before tax (brought forward from previous page)	50		202,677,872,578	185,644,255,178	337,644,723,248	318,706,944,227
Income tax expense – current	51		41,343,415,196	34,013,037,351	68,189,182,310	55,917,536,682
Income tax benefit – deferred	52		(793,732,899)	(2,219,982,775)	(591,005,919)	(1,530,212,118)
Net profit after tax (60 = 50 - 51 - 52)	60	-	162,128,190,281	153,851,200,602	270,046,546,857	264,319,619,663

30 July 2020

Approved by:

Prepared by:

Nguyen Thi Ngoc Tram General Accountant Phan Thi Thuy Hoa
Chief Accountant

Doan Quoc Hung Chief Executive Officer

## VinaCafé Bien Hoa Joint Stock Company Separate statement of cash flows for the six-month period ended 30 June 2020 (Indirect method)

Form B 03a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

		For the six-month	
	Code	30/6/2020 VND	30/6/2019 VND
CASH FLOWS FROM OPERATING ACTIV	ITIES		
Accounting profit before tax Adjustments for	01	337,644,723,248	318,706,944,227
Depreciation and amortisation	02	29,000,594,923	36,053,294,180
Allowances and provisions Exchange gains arising from revaluation of	03	574,696,568	9,603,750,063
monetary items dominated in foreign currencies	04	(902,434,165)	(240,102,676)
Profit from investing activities	05	(26,867,601,857)	(7,887,831,045)
Interest expense	06	7,894,573,862	11,104,792,789
Operating profit before changes in working capital	08	347,344,552,579	367,340,847,538
Change in receivables and other assets	09	1,057,827,978,099	12,714,510,555
Change in inventories	10	(108,976,880,586)	(39,337,975,646)
Change in payables and other liabilities	11	(92,925,087,715)	(157, 353, 198, 427)
Change in prepaid expenses	12	2,194,580,359	1,507,721,813
	-	1,205,465,142,736	184,871,905,833
Interest paid	14	(9,468,397,777)	(12,115,539,238)
Corporate income tax paid	15	(60,929,582,793)	(49,970,388,896)
Net cash flows from operating activities	20	1,135,067,162,166	122,785,977,699

## VinaCafé Bien Hoa Joint Stock Company Separate statement of cash flows for the six-month period ended 30 June 2020 (Indirect method - continued)

Form B 03a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

		For the six-month period ended		
	Code	30/6/2020 VND	30/6/2019 VND	
CASH FLOWS FROM INVESTING ACTIV	VITIES			
Payments for additions to fixed assets	21	(9,077,543,720)	(5,996,815,246)	
Proceeds from disposals of fixed assets	22	-	131,515,158	
Payment for granting loans	23	(600,000,000,000)	(5,000,000,000)	
Payment from other investments	23	(920,000,000,000)	-	
Withdraws other investments	24	250,000,000,000	-	
Receipts of interests	27	8,117,026,517	4,173,570,427	
Net cash flows from investing activities	30	(1,270,960,517,203)	(6,691,729,661)	
CASH FLOWS FROM FINANCING ACTI				
Proceeds from borrowings	33	583,463,961,096	670,460,139,045	
Payments to settle loan principals	34	(629,346,832,209)	(796,233,809,294)	
Payments of dividend	36	-	(170,742,000)	
Net cash flows from financing activities	40	(45,882,871,113)	(125,944,412,249)	
Net cash flows during the period $(50 = 20 + 30 + 40)$	50	(181,776,226,150)	(9,850,164,211)	
Cash and cash equivalents at the beginning of the period	60	217,859,292,317	194,188,479,024	
Effect of exchange rate fluctuations on cash and cash equivalents	61	901,530,034	279,585,110	
Cash and cash equivalents at the end of the period $(70 = 50 + 60 + 61)$	70	36,984,596,201	184,617,899,923	

30 July 2020

Prepared by:

Nguyen Thi Ngoc Tram General Accountant Phan Thi Thuy Hoa Chief Accountant

Doan Quoc Hung
Chief Executive Officer

Approved by:

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These notes form an integral part of and should be read in conjunction with these accompanying separate financial statements.

## 1. Reporting entity

#### (a) Ownership structure

VinaCafé Bien Hoa Joint Stock Company ("the Company") is a joint stock company incorporated in Vietnam.

#### (b) Principal activities

The principal activities of the Company are to manufacture and sell various kinds of coffees, instant cereals and non-alcoholic drinks in the domestic and oversea markets.

### (c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

#### (d) Company structure

As at 30 June 2020, the Company has 1 subsidiary (1/1/2020: 1 subsidiary) as listed at Note 5.

As at 30 June 2020, the Company had 265 employees (1/1/2020: 281 employees).

## 2. Basis of preparation

#### (a) Statement of compliance

The separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. For a comprehensive understanding of the Company's consolidated financial position, its consolidated results of operations and its consolidated cash flows, these financial statements should be read in conjunction with the consolidated financial statements.

#### (b) Basis of measurement

The separate financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

#### (c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December. These separate financial statements are prepared for the six-month period ended 30 June 2020

#### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND") which is also the currency used for these separate financial statements presentation purpose.

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#### (e) Corresponding figures

The corresponding figures as at 1 January 2020 were brought forward from the audited figures as at 31 December 2019.

## 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate financial statements.

#### (a) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rate of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the average of the account transfer buying rates and selling rates at the end of the accounting period quoted by the commercial bank where the Company most frequently conduct transactions.

All foreign exchange differences are recorded in the separate statement of income.

#### (b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amount of cash, are subject to an insignificant risk of changes in value and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### (c) Investments

#### (i) Held-to-maturity investments

Held-to-maturity investments are those that the Boards of Management of the Company and its subsidiary have the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks and other investment. These investments are stated at cost less allowance for doubtful debts.

#### (ii) Investments in subsidiaries

For the purpose of these separate financial statements, investments in subsidiaries are initially recognised at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss, except where such a loss was anticipated by the Company's Board of Management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

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#### (d) Trade and other receivables

Trade and other receivables are stated at cost less allowance for doubtful debts.

#### (e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Company applies the perpetual method of accounting for inventories.

#### (f) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhaul cost, is charged to the statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

buildings and structures	5-25 years
machinery and equipment	3-20 years
office equipment	3-7 years
motor vehicles	5-10 years

#### (g) Intangible fixed assets

#### (i) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 years.

#### (ii) Brand name

Cost of acquiring brand name is capitalised and treated as an intangible asset and is amortised on a straight-line basis over 8 years.

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#### (h) Construction in progress

Construction in progress represents the costs of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

### (i) Long-term prepaid expenses

#### (i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Company obtained land use rights certificate but are not qualified as intangible fixed assets under prevailing regulations and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the separate statement of income on a straight-line basis over the remaining term of the lease of 43 years.

### (ii) Tools and supplies

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulations. Cost of tools and supplies are amortised on a straight-line basis over a year ranging from 2 years to 3 years.

## (j) Trade and other payables

Trade and other payables are stated at their costs.

#### (k) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the accounting period. For the purpose of determining the number of years of service by an employee, the year for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

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#### (l) Share capital and share premium

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares, net of tax effects, are recognised as a deduction from share premium. The excess of proceeds from issuance of shares over the par value of shares issued is recorded as share premium.

#### (m) Taxation

Income tax on the separate profit or separate loss for the period comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (n) Revenue

#### (i) Sales of goods

Revenue from sales of goods is recognised in the separate statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue from sales of goods is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

#### (ii) Provision of services

Revenue from provision of services is recognised in the separate statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed. No revenue from provision of services is recognised if there are significant uncertainties regarding recovery of the consideration due.

#### (iii) Rental income

Rental income from leased property is recognised in the separate statement of income on a straightline basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

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### (o) Financial income and financial expenses

#### (i) Financial income

Financial income comprises interest income from deposits, foreign exchange gains and interest income from other financial investments.

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

### (ii) Financial expenses

Financial expenses comprise interest expenses on borrowings, allowance for diminution in value of long-term financial investments, foreign exchange losses, and other financial activities losses.

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

#### (p) Operating lease payments

Payments made under operating leases are recognised in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the separate statement of income as an integral part of the total lease expense.

#### (q) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

## 4. Cash and cash equivalents

30/6/2020 VND	1/1/2020 VND
23,940,259	65,403,819
28,460,655,942	50,793,888,498
8,500,000,000	167,000,000,000
36,984,596,201	217,859,292,317
	VND 23,940,259 28,460,655,942 8,500,000,000

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

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## 5. Long-term investment

## Investment in a subsidiary

	30/6/2020				1/1/2020	
	% of equity owned and voting rights	Cost	Allowance for diminution in value	% of equity owned and voting rights	Cost	Allowance for diminution in value
	0 0	VND	VND	0 0	VND	VND
Café De Nam Joint Stock Company("CDN")	85%	35,000,000,000	(35,000,000,000)	85%	35,000,000,000	(35,000,000,000)

The Company has not determined the fair value of this investment for disclosure in the separate financial statements because there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting System for enterprises. The fair value of the equity investment may differ from its carrying amount.

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## 6. Other receivables

### (a) Other short-term receivables

	30/6/2020 VND	1/1/2020 VND
Accrued interest from deposits at banks Accrued interest from other investments Short-term deposits for operating activities Short-term deposits for financial activities Other non-trade receivables	20,027,397 119,315,068 167,000,000 670,000,000,000 85,291,154	185,342,466 - 2,337,656,100 - 505,603,429
	670,391,633,619	3,028,601,995

## (b) Other long-term receivables

	30/6/2020 VND	1/1/2020 VND
Accrued interest receivable from a subsidiary (Note 8) Accrued interest receivable from a related party (Note 8) Long-term deposits	29,897,976,707 14,745,205,479 5,000,000	25,846,606,845
	44,648,182,186	25,851,606,845

## 7. Inventories

	30/6/2020		1/1/2020	
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	11,500,703,061	-	3,392,741,499	_
Raw materials	210,362,689,395	(52,063,407)	147,754,994,919	(225,704,420)
Tools and supplies	8,301,138,428	-	8,906,182,488	(764,777,205)
Finished goods	82,243,985,318	-	44,642,777,739	-
Merchandise inventories	89,510,045	-	144,833,052	-
	312,498,026,247	(52,063,407)	204,841,529,697	(990,481,625)

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Movements in the allowance for inventories during the period were as follows:

	For the six-month 30/6/2020 VND	a period ended 30/6/2019 VND
Opening balance Increase in allowance during the period Allowance utilised during the period	990,481,625 381,965,818 (1,320,384,036)	1,294,019,791 2,192,443,039 (1,922,836,038)
Closing balance	52,063,407	1,563,626,792

Included in inventories as at 30 June 2020 was VND52 million (1/1/2020: VND990 million) of slow-moving inventories.

## 8. Receivables on long-term lending loans

	30/6/2020 VND	1/1/2020 VND
Long-term loans receivable from a subsidiary Long-term loans receivable from a related party	125,000,000,000 600,000,000,000	125,000,000,000
	725,000,000,000	125,000,000,000

These long-term loans receivable of the Company was unsecured, bore fixed interest rate at 6.5% per annum as at 30 June 2020 (1/1/2020: 6.5% per annum) and matures on 31 December 2022. The interest is receivable on the maturity of the loan agreement.

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## 9. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Cost					
Opening balance Transfers from construction in progress	203,391,022,636	790,427,183,744 3,246,189,632	4,397,487,235	6,237,569,003	1,004,453,262,618 3,246,189,632
Closing balance	203,391,022,636	793,673,373,376	4,397,487,235	6,237,569,003	1,007,699,452,250
Accumulated depreciation					
Opening balance	73,831,982,997	463,098,793,905	3,697,869,934	3,477,550,330	544,106,197,166
Charge for the period	5,191,382,481	23,416,742,098	75,079,608	255,535,308	28,938,739,495
Closing balance	79,023,365,478	486,515,536,003	3,772,949,542	3,733,085,638	573,044,936,661
Net book value					
Opening balance	129,559,039,639	327,328,389,839	699,617,301	2,760,018,673	460,347,065,452
Closing balance	124,367,657,158	307,157,837,373	624,537,693	2,504,483,365	434,654,515,589

Included in the cost of tangible fixed assets were assets costing VND278,889 million which were fully depreciated as of 30 June 2020 (1/1/2020: VND272,352 million), but are still in active use.

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# 10. Intangible fixed assets

	Software VND	Brand name VND	Total VND
Cost			
Opening and closing balances	1,004,073,640	876,285,239	1,880,358,879
Accumulated amortisation			
Opening balance Charge for the period	1,004,073,640	443,297,234 61,855,428	1,447,370,874 61,855,428
Closing balance	1,004,073,640	505,152,662	1,509,226,302
Net book value			
Opening balance Closing balance	-	432,988,005 371,132,577	432,988,005 371,132,577

Included in the cost of intangible fixed assets were assets costing VND1,004 million which were fully depreciated as of 30 June 2020 (1 January 2020: VND1,004 million), but are still in active use.

# 11. Construction in progress

For the six-month period ended	30/6/2020 VND
Opening balance Additions during the period Transfers to tangible fixed assets Transfers to long-term prepaid expenses	1,699,576,081 9,897,086,520 (3,246,189,632) (1,108,172,000)
Closing balance	7,242,300,969

During the six-month period ended 30 June 2020, there was no borrowing cost capitalised into construction in progress of the Company.

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# 12. Long-term prepaid expenses

	Prepaid land costs VND	Tools and supplies VND	Total VND
Opening balance Additions during the period Transfer from construction in progress Amortisation for the period	14,097,581,429 - (201,394,020)	6,423,797,194 86,329,000 1,108,172,000 (2,143,059,833)	20,521,378,623 86,329,000 1,108,172,000 (2,344,453,853)
Closing balance	13,896,187,409	5,475,238,361	19,371,425,770

# 13. Taxes payable to State Treasury

	30/6/2020 VND	1/1/2020 VND
Corporate income tax Value added tax Personal income tax	73,775,847,625 36,059,534,712 124,361,514	66,516,248,108 15,484,919,988 147,277,636
	109,959,743,851	82,148,445,732

# 14. Accrued expenses

	30/6/2020 VND	1/1/2020 VND
Purchases not yet received invoices Bonus and 13 <sup>th</sup> month salary Accrued interest expenses Logistics expense Advertisement and promotion expenses Construction in progress Others	9,877,856,879 7,591,891,966 762,238,907 872,948,774 - 163,398,000 11,522,176,236	4,106,896,652 11,801,070,165 2,336,062,822 1,057,947,193 4,490,134,598 89,600,000 3,377,758,737
	30,790,510,762	27,259,470,167

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# 15. Other payables

## (a) Other short-term payables

		30/6/2020 VND	1/1/2020 VND
	Dividend payables Short-term deposits received Social insurance, health insurance, unemployment insurance and trade union fees Others	1,884,690,000 397,998,300	1,884,690,000 289,442,500
		213,191,115	217,655,601
		2,732,824,129	2,433,087,660
		5,228,703,544	4,824,875,761
(b)	Other long-term payables		
		30/6/2020 VND	1/1/2020 VND
	Long-term deposits received	279,450,000	279,450,000

# 16. Short-term borrowings

	30/6/2020		1/1/2	2020
	Carrying amount VND	Amount within repayment capacity VND	Carrying amount VND	Amount within repayment capacity VND
Short-term borrowings	299,523,769,723	299,523,769,723	345,406,640,836	345,406,640,836

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	30/6/2020 VND	1/1/2020 VND
Unsecured bank loans	VND	4.6% - 4.9%	299,523,769,723	345,406,640,836

As at 30 June 2020, the Company does not have any overdue borrowings including principal and interest.

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## 17. Changes in owners' equity

	Share capital VND	Share premium VND	Investment and development fund VND	Undistributed profits after tax VND	Total owners' equity VND
Balance as at 1 January 2019	265,791,350,000	29,974,241,968	213,510,848,947	948,274,072,037	1,457,550,512,952
Net profit for the period	-		-	264,319,619,663	264,319,619,663
Balance as at 30 June 2019	265,791,350,000	29,974,241,968	213,510,848,947	1,212,593,691,700	1,721,870,132,615
Balance as at 1 January 2020	265,791,350,000	29,974,241,968	213,510,848,947	980,798,883,442	1,490,075,324,357
Net profit for the period	-	-	;=	270,046,546,857	270,046,546,857
Balance as at 30 June 2020	265,791,350,000	29,974,241,968	213,510,848,947	1,250,845,430,299	1,760,121,871,214

Investment and development fund was appropriated from undistributed profits after tax in accordance with the resolution of Annual General Meeting of Shareholders. This fund was established for the purpose of future business expansion.

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## 18. Share capital and share premium

The Company's authorised and issued share capitals are:

	30/6/2020		1/1/2	2020
Authorised and issued	Number of shares	VND	Number of shares	VND
<b>share capital</b> Ordinary shares	26,579,135	265,791,350,000	26,579,135	265,791,350,000
<b>Shares in circulation</b> Ordinary shares	26,579,135	265,791,350,000	26,579,135	265,791,350,000
Share premium		29,974,241,968	-	29,974,241,968

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements in share capital during the period.

### 19. Off balance sheet item

### Foreign currency

	30/6/2020		1/1/2020	
	Original currency	VND equivalent	Original currency	VND equivalent
USD	90,441	2,091,530,472	1,638,521	37,866,230,016

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## 20. Revenue from sales of goods

Total revenue represented the gross value of goods sold exclusive of value added tax.

Net revenue comprised:

	For the six-month period ended		
	30/6/2020 VND	30/6/2019 VND	
Total revenue	1,151,153,366,598	1,242,669,609,935	
Less revenue deductions  Sales returns	463,541,383	835,447,524	
	463,541,383	835,447,524	
Net revenue	1,150,689,825,215	1,241,834,162,411	

### 21. Cost of sales

	For the six-month period ended		
	30/6/2020	30/6/2019	
	VND	VND	
Total cost of sales			
■ Goods sold	810,525,463,791	884,504,269,446	
<ul> <li>Allowance for inventories</li> </ul>	381,965,818	2,192,443,039	
	810,907,429,609	886,696,712,485	

## 22. Financial income

	For the six-month period ended	
	30/6/2020	30/6/2019
	VND	VND
Interest income from deposits at banks and other investments	8,071,026,516	3,953,634,726
Interest income from loans to a subsidiary	4,051,369,862	3,956,808,218
Interest income from loans to a related party	14,745,205,479	<u> </u>
Foreign exchange gains	1,058,318,932	616,800,815
	27,925,920,789	8,527,243,759
<del>,</del>		

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## 23. Financial expenses

	For the six-month period ended		
	30/6/2020 VND	30/6/2019 VND	
Interest expense	7,894,573,862	11,104,792,789	
Allowance for diminution in value of long-term financial investment	-	8,818,763,024	
Foreign exchange losses	104,328,786	443,038,360	
Others	7,289,027,730	-	
	15,287,930,378	20,366,594,173	

# 24. Significant transactions with related parties

During the period and as at the period end, the Company has the following transactions and balances with related parties:

	Transaction value For the six-month period ended		Receivables/(payables) as at			
	30/6/2020 VND	30/6/2019 VND	30/6/2020 VND	1/1/2020 VND		
Parent of parent company						
Masan Consumer Corpora	tion					
Sales of goods	989,449,152,554	1,130,233,746,067	74,674,484,602	1,054,136,253,023		
Sales of services	99,126,300,000	11,506,236,000	71,645,612,918	123,797,050,300		
Purchases of goods	45,683,638,929	29,978,502,525	_	-		
Related parties						
Masan Industrial One Men	nber Company Lim	ited				
Sales of goods	315,986,040	527,290,710		-		
Purchases of goods	1,362,409,940	285,157,636	(1,098,352,581)	(182,793,171)		
Purchase of service	17,221,639,736	14,477,129,262	(13,705,539,654)	(9,378,428,200)		
Management fee	1,786,170,000	480,000,000	(1,786,170,000)	-		
Sales of fixed asset	-	131,515,158	-	-		
Loans receivable	600,000,000,000	-	600,000,000,000	=		
Interest income from loans	14,745,205,479	-	14,745,205,479	-		
Vinh Hao Mineral Water Corporation						
Sales of goods and						
services	-	20,042,719,830	-	-		
Purchases of goods	31,319,347,982	60,594,575,067	(21,886,999,408)	(37,487,475,792)		
Purchases of service	21,745,675,584	23,709,431,088	(17,988,408,346)	(42,278,028,250)		
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	Transaction value For the six-month period ended 30/6/2020 30/6/2019		Receivables, as a 30/6/2020		
	VND	VND	VND	VND	
Masan MB One Member Co	ompany Limited				
Sales of goods and services	8,835,137,040	3,460,743,709	83,968,955	-	
Purchases of goods	5,898,662,106	-	-	-	
Masan HG One Member Co Sales of goods	ompany Limited 491,979,501	-	541,177,451	77,369,490	
Subsidiary				Cip	
Café De Nam Joint stock Co	ompany			1 /*/	
Sales of goods/ (sales return)	(20,564,378)	(4,115,595)	-	98,335,996	
Sales of services	427,248,000	427,248,000	=	315,769,410	
Purchases of goods/ (Goods return)	2,929,312,380	(7,048,069)	- ,	-	
Loans receivable Interest income from loans	4,051,369,862	5,000,000,000 3,956,808,218	125,000,000,000 29,897,976,707	125,000,000,000 25,846,606,845	
Key management personnel Remunerations	4,017,734,450	4,115,886,023	-	Ξ	

30 July 2020

Prepared by:

Nguyen Thi Ngoc Tram General Accountant Phan Thi Thuy Hoa Chief Accountant

Doan Quoc Hung Chief Executive Officer

Approved by002616

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